

Sales Team Meeting

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This jam-packed sales meeting agenda includes a holistic view of your sales department: pipeline status updates, competitor pulses, and more.

STANDING AGENDA

Icebreaker (5 min)

Summary:

Next Steps:

Successes and wins (5 min)

Summary:

Next Steps:

Pipeline updates (15 min)

Summary:

Next Steps:

Obstacles and roadblocks (5 min)

Summary:

Next Steps:

Prospect/lead feedback (5 min)

Summary:

Next Steps:

Competitor updates (5 min)

Summary:

Next Steps:

Guest Speaker (10 min)

Summary:

Next Steps:

Pitch round table (10 min)

Summary:

Next Steps:
